



GroupWise Migrator for Exchange Helps Large Financial Corporation Reduce Mailbox Migration Time by 75 Percent

Sterling Financial Corporation realized for quite some time that as an organization it wanted to migrate from GroupWise to Microsoft Outlook. Looking for an effective tool to aid in the migration process, Sterling Financial turned to Quest Software.

The Challenge

Although GroupWise had served Sterling Financial well for many years, third-party applications increasingly were being written to integrate with Outlook.

"Once we established a definite goal of moving to Outlook, we began to drilldown into what the migration would require in terms of resources. We determined that without a tool, it was going to be difficult for us to ensure the success of the migration – especially when dealing with 1,400 mailboxes and the size of data residing on them," said Michelle Paulnock, VP/Solutions Support Manager at Sterling Financial Corporation.

Sterling Financial wanted the ability to migrate multiple mailboxes at once and scale the project for a specific number of Exchange boxes/servers and PC workstations. The company's technology department wanted to be able to complete the entire migration over one weekend without impacting end users on Monday morning.

The company began the search for a tool that would meet its requirements for the migration.

The Quest Solution

Sterling Financial explored the Internet for providers of migration tools. Based on research results, vendor customer references and input from employees, Sterling Financial decided to move forward with Quest's GroupWise Migrator for Exchange.

"After going out into the market and evaluating a number of different migration tools, we determined that Quest offered the best tool to meet our needs," said Paulnock.

The company also chose to engage a Quest Professional Services consultant to assist with the migration project. This helped the company ensure that the Quest tool was installed properly and the appropriate parameter settings were changed and applied to guarantee a successful conversion.

Sterling Financial initially assumed it would need to change all user passwords in GroupWise prior to the migration. But after changing some parameter settings in the tool, the company was pleasantly surprised to learn that it could avoid that exercise. Sterling Financial also was able to convert all of the archived data prior to the migration and then easily merge the converted archive data with Outlook's personal stores.

"Due to the number of mailboxes and the amount of data that we needed to convert, it certainly paid off for us to bring in a Quest consultant who was well-versed in the usage of the tool to help with the migration," Paulnock stated. "The consultant showed us shortcuts and other features of the tool that we might not have otherwise utilized – and this saved us considerable time and headache."

"GroupWise Migrator for Exchange impacted our operations by ensuring a successful migration from GroupWise to Outlook. We were able to convert all 1,400 user mailboxes – as well as everyone's archived data – in one weekend. Our end users were able to access Outlook on Monday morning without any difficulties or problems."

- Michelle Paulnock
VP, Solutions Support Manager
Sterling Financial Corporation



Overview

Headquarters

Lancaster, Pennsylvania

Critical Needs

Utility to successfully and painlessly migrate 1,400 GroupWise user mailboxes – including e-mail, calendars, contacts and archives – to Microsoft Outlook.

Solution

GroupWise Migrator for Microsoft Exchange

Results

- Reduced projected conversion time by 75 percent
- Helped increase user confidence in the integrity of the process, migrating all 1,400 mailboxes and related data to Outlook within one weekend – so users were able to access e-mail information on Monday morning without incident

The Bottom Line

Before finding a tool, Sterling Financial projected the migration would require seven 24-hour days to convert all mailbox archives and existing data. By engaging Quest and utilizing GroupWise Migrator for Exchange, the company was able to complete that same project in approximately 40 hours – a 75 percent time savings.

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And GroupWise Migrator for Exchange increased user confidence in the integrity of the e-mail information available after migration. Sterling Financial employees were able to check their GroupWise mailbox with ease and confirm that everything was converted properly over to Outlook. Any valuable information was transferred and preserved – from e-mail attachments and folder structure organization to task lists, scheduled appointments, personal address books and distribution lists.

“We received a lot of positive comments from our end users, telling us that what they thought was going to be a very difficult process was actually a piece of cake,” Paulnock concluded.

About Sterling Financial Corporation

With assets of approximately \$3.1 billion and investment assets under administration of \$2.5 billion, Sterling Financial Corporation (NASDAQ: SLFI) is a diversified financial services company based in Lancaster, Pa. Sterling Banking Services Group affiliates offer a full range of banking services in south-central Pennsylvania, northern Maryland and northern Delaware; the group also offers correspondent banking services in the mid-Atlantic region to other companies within the financial services industry. Sterling Financial Services Group affiliates provide specialty commercial financing; fleet and equipment leasing; investment, trust and brokerage services; insurance services; and human resources consulting services. Visit www.sterlingfi.com for more information.

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