



Quest®
Policy Authority
for Unified Communications

- Improves security and enables compliance by controlling use of instant messaging
- Prevents leaks of sensitive data
- Retains historical messaging data for compliance or e-discovery purposes
- Easy to deploy and manage
- Available in software-only and as a hardened appliance



Appliance Option

- 1-U rack mountable server with a redundant hard drive
- Intel processors
- Hardened operating system
- PostgreSQL database onboard for easy evaluation
- Sophos Anti-virus
- A15000: Scalable to 15,000 concurrent users per appliance
- A1000: Scalable to 1,000 concurrent users per appliance



What our Customers are Saying

Instant Messaging is considered the fastest growing messaging technology ever and is mission critical communications for many of today's largest companies. Unmanaged IM, however, presents security, management, and compliance challenges to IT departments and senior management. Here's what some of our customers are saying about Policy Authority.

Policy Authority "solved a major IM problem for us. We planned to severely restrict the use of public IM services because they don't comply with government regulations. This would have had a measurable dollar impact because our business partners use these services to talk with our traders and portfolio managers. We have the security and message archiving features needed to make public IM services safe and compliant."

Kristoffer Stack, Vice President and Director of Network Infrastructure
ING

"The District of Columbia Bar Association decided to block instant messaging after it discovered public instant-message clients on more than 50% of the association's 85 employee desktops. There just weren't circumstances in which the benefits outweighed the risks."

John Kinas
DC Bar

Policy Authority "has allowed Davidson Companies to integrate a safe and secure IM network while demonstrating compliance to regulatory agencies."

Ken Michael
Davidson Companies

"It was unfortunate that we had to replace our original instant messaging management implementation, but we had no choice. We reviewed all available IM management solutions and chose" Policy Authority "based on its flexible architecture and advanced feature set." Installation "was straight forward and fast. The compliance and security features perfectly meet our needs."

Joe Pampel, CIO
Ardasley Advisory Partners

Policy Authority's "granular policy control has given us the ability to determine which employees can and cannot access IM. Knowing that our network is protected from unauthorized file transfers, malicious URLs, viruses and inappropriate content, and knowing we are meeting our corporate compliance standards while still maintaining the power of real-time communication with external partners and customers, gives TAC a tremendous competitive advantage."

Josh Lawrence, IT Admin
Truman Arnold Company

Since the implementation of Policy Authority, "Palace has seen employees use IM as an effective business tool. This has led to increased worker productivity and better communications with outside partners and vendors."

Richard Ortiz, Network Administrator
Palace Entertainment

Not only has Policy Authority "given RPU peace of mind in regards to securing our network, but culturally IM use is becoming widely accepted. Employees are seeing huge productivity gains by being able to easily and immediately communicate with both internal and external contacts."

Matt Bushman, IT Analyst
Rochester Public Utilities

At The Weather Channel Interactive Inc. in Atlanta, which uses Policy Authority, salespeople who use consumer IM systems get a daily pop-up reminder. "We want them to keep in mind that we're not preventing them from putting a dollar mark into an IM but that it would be preferable for them to think about whether that communication should be done in a more secure way."

John Penrod, Network Architect
The Weather Channel



2007 GLOBAL ISV
PARTNER OF THE YEAR

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