Grow your MSP business with Quest NetVault® Plus

See how NetVault Plus and the Quest Data Protection MSP Program help you grow your MSP business and achieve your profit goals.

The data protection market for managed services providers (MSPs) is expected to reach $14 billion by 2025 as businesses increasingly seek to convert capital expense to operational expense by adopting subscription-based and outsourced services-based purchasing models. Although that's a great market opportunity, the competition is fierce, making it more important than ever to differentiate your service offerings.

Quest NetVault Plus offers purpose-built MSP features and multitenant architecture that make it easy for MSPs like you to manage hundreds of clients. With NetVault Plus, you can protect a massive number of servers, in both the data center and in the cloud, containing petabytes of data — from one web-based console. NetVault Plus will help your clients address business SLAs with demanding recovery time objectives (RTOs) and recovery point objectives (RPOs). With NetVault Plus, you can offer clients fast recovery and reduce their risk of data loss or damage.

NetVault PLUS MSP use cases

- Back up from Client site to MSP site with source-side deduplication
- Back up file servers and applications running in Azure and AWS clouds
- Back up direct to cloud
- Replicate backups from Client site to MSP site/cloud with source-side deduplication
- Replicate backups from Client site to public cloud (e.g., Azure and AWS) with source-side deduplication

MSP benefits

- **MSP Ready:** Multi-tenant architecture with MSP "master admin" and MSP "customer admin" roles, along with MSP licensing and pricing. Enables MSPs to understand customer usage easily and bill accordingly.

- **Immutability and Instant Restore:** Continuous Data Protection (CDP) innovation and data immutability capabilities ensure your customer data is protected whilst reducing storage costs.

- **Boost profits:** Powerful deduplication and data protection capabilities combined gives MSPs ability to offer competitive pricing and gain increased profits alongside other incentives.

- **Address client SLAs:** Help your clients address their business SLAs with demanding recovery time objectives (RTOs) and recovery point objectives (RPOs).

NetVault PLUS overview

NetVault Plus simplifies backup and recovery for large, complex IT environments. With NetVault Plus, you can protect a massive number of servers containing petabytes of data — from one web-based console. It delivers high-performing yet easy-to use comprehensive features to protect a wide range of applications running on both physical and virtual environments in the data center, remote offices and in the cloud.

NetVault Plus enables MSPs to run their clients' backups more often, thereby reducing downtime risk. There's also the advantage of storage costs reductions - by up to 90% - opening up potential new service offerings.

Inconsistent WAN connections are no longer an issue, enabling MSPs and their clients to better leverage the cloud for backup, long-term data storage and disaster recovery.

Your clients outcomes

With NetVault Plus, your Clients can:

- Protect diverse, complex hybrid IT environments, from on-premises databases to cloud delivered SaaS.

- Using Istant Restore innovation reduce business downtime due to system outages and data loss/ damage.

- Use immutability capabilities to protect critical information therefore avoiding long-term business disruption.

- Ensure data is safely stored where it is required, through cross-site protection and optimized replication.

About Quest

Quest creates software solutions that make the benefits of new technology real in an increasingly complex IT landscape. From database and systems management, to Active Directory and Microsoft 365 migration and management, and cybersecurity resilience, Quest helps customers solve their next IT challenge now. Quest Software. Where next meets now.

Quest