

Ready for your data protection profits to soar?

Achieve your revenue and profit goals using a holistic approach to data protection with Quest.

Why should you consider this a priority?



Secure revenue and profit streams by becoming a Quest partner, and take advantage of the rapid marketshare growth of Quest® virtualization, backup and deduplication technologies. Provide your customers with four core software products and a data protection solution suite offering flexible, capacity-based licensing. They'll get backup and disaster recovery aligned with their unique needs rather than being restricted by the constraints of any one product.

FOGLIGHT® FOR VIRTUALIZATION

Visualize, analyze and optimize your virtual infrastructure.

- Get end-to-everything visualization.
- Reduces OPEX and drives down CAPEX with resource optimization.
- Integrate this scalable architecture with many backup solutions.

QORESTOR™

Accelerate backup performance with software-defined deduplication and replication.

- Get content-aware, variable-block deduplication with built-in compression and encryption.
- Reduce replication windows by 10–15 times.
- Lower network bandwidth requirements by 85 percent.
- Accelerate data ingest by up to 20 TB per hour using QoreStor protocol accelerators.

Partner with Quest to offer holistic data protection to your unique customers.

Quest®

Only with Quest:

Control data growth

Unlock hidden resources

Future-proof data protection



Expertise:

- Backup and recovery
- Business continuity
- Cloud management
- Deduplication and compression
- Disaster recovery
- Virtualization management
- Resource optimization

RAPID RECOVERY

Back up anything to anywhere.

- Recover entire systems, apps and data in <15 minutes — with zero impact to end users.
- Save admin time by eliminating multiple point solutions and interfaces.
- Protect systems, apps and data wherever they reside — whether physical, virtual or in the cloud.

NETVAULT® BACKUP

Protect applications and data in your complex IT environment.

- Protect growing and diverse IT environments and minimize complexity.
- Interface with a broad spectrum of operating systems, applications and backup targets.
- Safeguard data wherever it resides — whether physical, virtual or in the cloud.

HOLISTIC DATA PROTECTION

Break down IT silos with Quest data protection solutions.

- **Rapid Recovery** — Back up in minutes and restore in seconds across physical, virtual and cloud environments.
- **NetVault Backup** — Deploy scalable backup and recovery for large amounts of data and business-critical applications such as DB2 and SAP.
- **Foglight for Virtualization** — Optimize the configuration, performance and utilization of your cloud, hypervisors, virtual machines and storage to gain visibility across your entire hybrid infrastructure.
- **QoreStor** — Break free from backup appliances with this software-defined deduplication and replication platform.

Become a partner today, visit quest.com/dp-partner.