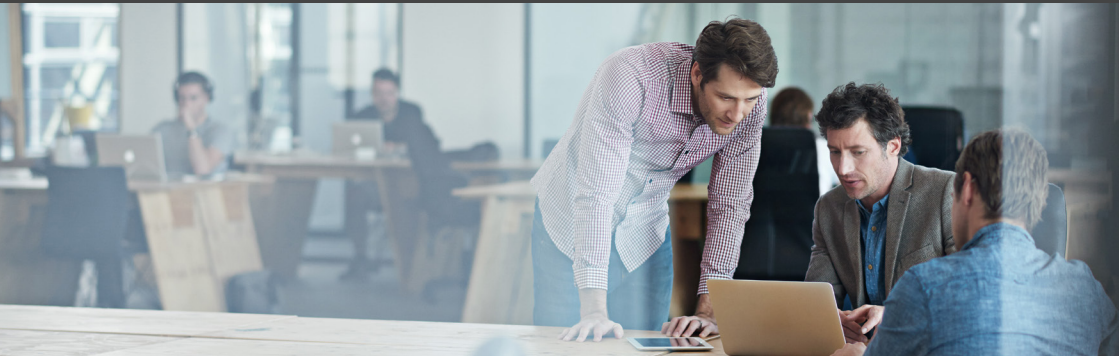


# Better pricing, margins & rebates are just steps away



As a Quest partner, you've already shown your ability to excel in selling Quest products. But did you know you are within striking distance of reaching the next tier? Simply close just a few more deals — and complete one or two sales accreditations — and you can level up. The sales accreditation training is free and takes only a few hours.

Some of the benefits of reaching the next tier include:

- Better pricing and margins
- Back-end rebates
- Access to marketing funds to help build your pipeline
- More sales training and marketing support

Quest is trusted by more than 100,000 customers and 6,000 partners in 100 countries, and the potential for you to profit along with us is huge. All you'd need to do is take part in our excellent training, sales and pre-sales resources to help you identify opportunities within your existing customer base.

Please call or email today for a one-on-one meeting to discuss how Quest can help you and your organisation ramp up and start making more sales.

## As a Quest Partner, you're within striking distance of reaching the next tier.

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### Quest

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If you are located outside North America, you can find local office information on our Web site.

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