

Microsoft 365 Solutions for MSPs

Move, manage and secure all workloads across your clients' Microsoft 365 tenants.

Quest

Organizations moving to Microsoft 365 still rely on partners like you for migration and onboarding. But what about after the migration? As an MSP in this competitive market, you need to continually seek ways to offer new, value-added services for Microsoft 365 to help clients maximize their investment and create a recurring revenue model for your business.

Microsoft 365 is a complex set of applications to manage and secure. Managing a cloud environment is different in myriad ways from on-prem. Aside from continuous tenant consolidations, your clients now must learn the intricacies of managing Azure and Azure AD, plus multiple Microsoft 365 workloads.

Microsoft takes ownership of platform security, but it's up to your clients to assign permissions properly, set up effective governance, and promptly spot and investigate suspicious user behavior. While native tools and PowerShell scripts are free of charge, they are not free of effort or risk, which puts your clients at high risk of security incidents and failed audits.

What you can only do with Quest

Quest is your go-to software vendor for everything Microsoft, and Quest On Demand is your go-to SaaS management platform for tackling all of your clients' Microsoft 365 challenges in a hybrid world. Quest On Demand is a secure, Azure-hosted SaaS management platform to help MSPs move faster, tighten security and stay in control of hybrid Microsoft 365 environments. With Quest On Demand, you can expand beyond just migration to manage, report, secure and recover all hybrid AD and Microsoft 365 workloads across all tenants from a single dashboard.

Quest® fast facts

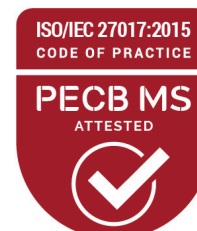
Industry-leading experience

- 184M AD accounts managed
- 166M user accounts audited
- 99 petabytes of SharePoint data supported
- 95M AD accounts migrated
- 74M mailboxes migrated

Microsoft awards and recognition

- #1 worldwide CoSell ISV
- Over 30 CoSell approved solutions available globally
- Top Tier ISV Partner Status
- Microsoft Intelligent Security Association member
- 2019 Partner of the Year Finalist - Healthcare

Member of
Microsoft Intelligent
Security Association



Why Quest On Demand?



Streamlined hybrid management

Extend your cyber resilience posture to the cloud by managing on-prem and cloud workloads from a single portal.



Secure and reliable SaaS

Quest On Demand delivers the security standards, service level and scalability that you need, backed by award-winning, global support ready to help you 24/7/365.



Rapid innovation

We keep pace with Microsoft updates so you don't have to. Automatic updates deliver new features and security patches quickly and without any effort on your part.



One SKU, one view

Improve IT efficiency with a single, unified portal to move, manage and secure all workloads across all tenants and without any PowerShell required.



One SKU, one view

Onboard with ease. No installation, no upgrades, no complex configuration.

While other vendors can do one or two things, or support one or two platforms, no one else even comes close to the breadth and depth that Quest provides. This enables you to differentiate your Microsoft 365 services, create entirely new services and engage in new markets – all to help grow sales. And for your clients, Quest On Demand accelerates effective digital transformation, enabling them to be more resilient, agile and innovative in today's competitive marketplace.

Move faster

Help your clients onboard to Microsoft 365 up to 10x faster and with then conquer tenant migrations and hybrid AD consolidations to support current and future M&As and accelerate Microsoft 365 adoption and ROI. Quest offers migration planning and consolidation solutions to address almost any Microsoft 365 migration scenario:

- Active Directory cleanup
- Microsoft 365 tenant to tenant (Teams, SharePoint Online, OneDrive for Business, Exchange Online and Azure AD)
- Box/Dropbox/Google Drive/File Shares to OneDrive for Business
- On-premises SharePoint and Exchange to Microsoft 365

Tighten security

Quest solutions help you strengthen your clients' cyber resilience posture against the next hybrid AD and Microsoft 365 threat. Identify, quantify and prioritize Azure AD attack paths so you can help clients secure their people, assets, workflows and business processes from every angle. Harden security controls with delegated access, real-time threat monitoring and rapid recovery from unwanted changes.



2021 Market Guide for Cloud Office Migration Tools

Triple down to ensure your migration success. Quest is the migration powerhouse bringing together three top solutions to give you a single, go-to for any and all migrations.

*Gartner, Market Guide for Cloud Office Migration Tools,
February 2021
Gavin Tay, Adam Preset, Lane Severson*

Stay in control

The moment your client's Microsoft 365 environment comes alive, you need to be able to manage it effectively. With Quest, you can use automation (versus PowerShell) to simplify Microsoft 365 management and administration tasks, reducing manual effort and complexity.

Get actionable insights with in-depth reporting across all workloads and tenants. Measure usage and adoption to optimize license cost. Manage the full lifecycle of Groups and Teams to mitigate sprawl.

How Quest works with managed service providers

With the Quest MSP program, you can build up a monthly or annual recurring revenue stream by offering ongoing Microsoft 365 services and solutions that meet client needs and align to your own business model. You not only get proven technologies on which to build your Microsoft 365 services, you get flexible, subscription-based, pay-as-you grow licensing and attractive, MSP-only pricing with tiered discounts and rebates.

About Quest

Quest creates software solutions that make the benefits of new technology real in an increasingly complex IT landscape. From database and systems management, to Active Directory and Office 365 management, and cyber security resilience, Quest helps customers solve their next IT challenge now. Quest Software. Where next meets now.

Contact us today. Visit quest.com/microsoftMSP for questions and pricing.