



In an age when security is a top concern,

62%

of users have more access than they need — due to cloud expansion, M&A activity or just years of organizational sprawl.¹

Microsoft environments are becoming more complex

Your IT environment is constantly evolving — is your IT management evolving with it?

THE CHALLENGE

It's tough keeping up with Microsoft's ever-evolving technologies. Office 365 is huge, and most organizations are somewhere in their journey to the cloud. According to the Market Guide for Cloud Office Migration Tools², more than 70% of business users will be substantially provisioned with cloud office capabilities by 2021.

As you've seen, expanding your cloud environment adds more complexity to an already complex environment. Your IT and security teams must now learn and manage Azure Active Directory (AD) along with your on-prem AD deployment — plus additional Office 365 workloads, like Exchange Online, SharePoint Online, OneDrive for Business and Teams. Compounding this issue is the unstructured nature of this data. These tools give users more freedom and flexibility for how they work, but you have to be able to manage them.

Data breaches are the new norm. So security is a top concern. AD is a prime target — Microsoft estimates 95 million AD accounts are under cyberattack every day — because of its critical importance in authentication and authorization. Add to that new, stringent compliance regulations and you see that security and compliance are more important than ever before.

It's complicated enough managing your environment, but M&A activity adds more complexity. Recent surveys show 79% of private equity firms forecast an increase in M&A activity, both in the number and size of deals, so this is likely an ever-present concern for most organizations.

You're likely investing in perimeter defenses like firewalls and anti-virus software to keep your environment secure. But AD security lags behind and a growing number of cyberattacks are

actually insider attacks. We know many organizations simply throw more money and resources at each new IT project, however that's not efficient or sustainable and bigger projects are always on the horizon. So many companies handle migration and compliance issues separately from security, whether with native tools, point solutions or complex PowerShell scripts, methods that are incredibly manual and error prone.

HOW THIS AFFECTS YOU

As a result, you're faced with significant challenges. You need to:

- Expand to the cloud faster without disrupting business
- More easily predict the cost and timeline of migration projects and M&A integrations
- Secure your business and customer data or risk serious fines and reputation damage
- Continually prove and maintain compliance
- Minimize business disruptions and keep people working when the inevitable happens

That's a pretty daunting list, especially when considering the rate at which organizations in Microsoft's ecosystem are forced to evolve. Updates, releases and platforms going end of life are near constant, so there's no room for error.

Worse yet, managing these disparate processes and projects quickly leads to excessive and unpredictable costs. And so many touchpoints means leaving your organization open to vulnerabilities and significant risk — aside from breaches. Hidden problems put you at risk of compliance missteps, failed audits and increasingly steep fines. When you add it up, you may never be able to shake the damage done.



Gartner

2019 Market Guide for Cloud Office Migration Tools

Quest is the only vendor with 40 out of 40 features and functionalities supported.

*Gartner, Market Guide for Cloud Office Migration Tools, 28 February 2019
Gavin Tay, Adam Preset, Joe Mariano*



Your go-to expert to help move, manage and secure your Microsoft environment

A BETTER WAY

What if you could conquer any Microsoft migration, now and in the future, by making it a non-event for users? What if you could easily manage any Microsoft platform — whether on prem, in the cloud or a hybrid of the two — with fewer screens, fewer scripts and more automation? What if you could secure your internal environment as tightly as your perimeter and ensure continuous compliance?

WHAT YOU CAN DO ONLY WITH QUEST

Make Quest your go-to for everything Microsoft. With the most comprehensive portfolio of any software vendor in the market, you'll be able to easily move, manage and secure your most critical Microsoft platforms — in the cloud, on premises or a hybrid of the two. We can help you migrate to a new SharePoint or Office 365 environment, move to OneDrive, consolidate AD and Exchange or secure your environment. Add in our world-class global support and services, and you'll see we've always got your back.

Your go-to migration experts.

Migrations can take on a life of their own if you let them. If not done correctly, they can be a real drain on time, resources and

budget. But with nearly 20 years of migration experience, we've seen it all before, so we know to expect the unexpected and how to react. With Quest ZeroIMPACT migration solutions, you can simplify migration planning, overcome unforeseen challenges and finish projects faster.

Your go-to management experts.

Simplify and automate all the manual administration tasks that consume your IT staff every day. Only with Quest can you manage your entire Microsoft environment with ease using automated solutions for reporting, disaster recovery, user and group management, provisioning and Group Policy management.

Your go-to security and compliance experts.

Protect the entirety of your complex and evolving Microsoft environment and defend against insider attacks. With Quest you can improve your security posture with solutions that help you continually assess your environment to identify vulnerabilities, right size your permissions, sound the alarm faster with real-time auditing, watch the watchers with automated least privilege access control and security administration, and respond rapidly when issues arise.

1 Closing Security Gaps to Protect Corporate Data, Ponemon Institute
2 Market Guide for Cloud Migration Tools