



By 2021, more than

70%

of businesses will be substantially provisioned with cloud office capabilities.¹

Office 365 Expansion

The cloud beckons. Are you prepared to deliver a successful migration – and then effectively manage and secure your new cloud or hybrid environment?

THE CHALLENGE

The siren song of the cloud is strong: In fact, 38 percent of IT departments are under pressure to migrate all their applications and infrastructure to the cloud.² The platform of choice? Office 365. Microsoft reports that there are over 135M monthly paid commercial users of Office 365 and that more than 90 percent of Fortune 500 companies have at least one Microsoft cloud enterprise service.³ As a result, it's estimated that nearly 60 percent of sensitive data stored in the cloud today is in Office 365.⁴

But are you ready to get your organization to the cloud? Migrations are complex and fraught with risk, especially when management is breathing down your neck to cross the finish line. Most organizations have experienced exponential data growth and system sprawl in recent years, so you may not even know exactly what systems, data, users, permissions and policies you have, let alone how to make it all work right in the cloud.

Moreover, even if you deliver a successful Office 365 migration, your job doesn't end there. Managing a cloud environment is different in myriad ways from managing an on-prem shop. And to complicate things even further, many organizations have good reasons to keep at least some of their systems and information on premises; that means you'll likely have to learn not just the ins and outs of Office 365 and Azure AD, but how to deal effectively with the complexities of a hybrid environment.

Last but by no means least, there's Office 365 security and compliance. Microsoft reports that there are more than 10M attacks on Azure AD every day. No organization is eager for a walk of shame in the headlines, and you don't want to take the

heat for the consequences of a breach. Meanwhile, compliance regulations are growing in number and becoming increasingly stringent; the last thing you want is for your company to get slapped with stiff penalties for violations.

HOW THIS AFFECTS YOU

As a result, you're facing some real challenges. You have to:

- **Respond quickly to growing demands to adopt cloud technologies.** There are legitimate business drivers for moving to the cloud — the agility, flexibility and efficiencies it offers are often critical for continued success in competitive markets. If the IT team can't deliver the desired outcomes on the desired timelines, the organization's bottom line is at risk. Moreover, management will lose confidence in IT's ability to be a valued partner in its strategic initiatives.
- **Avoid security incidents and compliance violations.** Microsoft takes ownership of platform security, but it's up to you to assign permissions properly, set up effective governance, and promptly spot and investigate suspicious user behavior. Assuming Microsoft has it all covered puts you at high risk of security incidents and failed audits.
- **Minimize disruption to the business.** Throughout the cloud migration and afterwards, you need to minimize disruption to everyday business processes to maintain productivity. Downtime — whether scheduled or unscheduled — is so twentieth century!
- **Optimize IT productivity while watching the budget.** Finally, you have to do it all — plan and execute a migration and then manage and secure your new cloud or hybrid environment — as efficiently as possible. With cloud vendors touting reduced IT overhead as a key benefit of migration, you're unlikely to get budget for additional staff or consultants. While native tools and PowerShell scripts are free of charge, you are well aware that they are not free of effort or risk; using them is like running a race on crutches while blindfolded. Point solutions are better at solving specific challenges, but the costs add up quickly and leave critical gaps that can be your undoing.

¹ Market Guide for Cloud Migration Tools

² IDG, "2018 Cloud Computing Survey."

³ Microsoft, "Why Microsoft 365?"

⁴ Cameron Coles, Skyhigh Networks, "Office 365 Adoption Rate, Stats, and Usage."



Gartner

2019 Market Guide for Cloud Office Migration Tools

Quest is the only vendor with 40 out of 40 features and functionalities supported.

*Gartner, Market Guide for Cloud Office Migration Tools, 28 February 2019
Gavin Tay, Adam Preset, Joe Mariano*

Your go-to solution for Office 365 migration, management and security

A BETTER WAY

What if you could get all your workloads to Office 365 with little or no disruption to your users and the business? What if you could reduce the time, clicks and effort required to manage your Office 365 or hybrid environment? What if you could extend your existing security and compliance framework to Office 365?

WHAT YOU CAN DO ONLY WITH QUEST

Quest is the go-to software vendor for everything Microsoft. With Quest, you have one partner and one set of Office 365 solutions to address all of your migration, management and security needs — across any Microsoft workload. While other vendors can do one or two things, or support one or two platforms, no one else comes even close to the breadth and depth that Quest provides.

Move: Migrate to Exchange Online, SharePoint Online and OneDrive for Business

Quest offers ZeroIMPACT migration planning and consolidation solutions to address almost any Office 365 migration scenario. Whether you're migrating from an on-premises Exchange or SharePoint environment, a third-party platform like Lotus Notes, Box, Dropbox or G Suite, or consolidating IT environments already in the cloud, you can deliver an Office 365 environment to be proud of — on schedule and on budget. Comprehensive discovery and planning capabilities help you clean up your source environment and clear away potential migration landmines. Coexistence tools ensure seamless access to resources during the migration. Enterprise-class management and reporting simplify execution, and you can even consolidate or restructure data and applications along the way. Throughout the project, our ZeroIMPACT methodology minimizes impact on users, the helpdesk, the IT team and the bottom line.

Manage: Automate manual tasks to maximize IT and end-user productivity

The moment your Office 365 environment comes alive, you need to be able to manage it effectively. There's no better way to do that than by using many of the same familiar Quest® solutions you used to plan and execute your migration. You'll get a 360-degree view of your Office 365 tenant from a single view, and be able to simplify user, group, Group Policy and permissions management with automated, approval-based workflows. Behind the scenes, you can control costs with effective reporting that reveals mailbox usage and storage trends, Office 365 subscription allocation and service usage, inactive accounts that can be removed, and more. In case of minor data deletions, improper changes or widespread data loss, get the business back on its feet pronto with reliable backup and recovery solutions.

Secure: Ensure strong security and regulatory compliance

Even better, the same Quest solutions also help you improve your security posture across your Office 365 and hybrid AD and Azure AD environment to combat today's complex threat landscape and meet increasingly stringent mandates. Comprehensive assessments help you understand who has access to Office 365 and other cloud workloads, including users, groups, permissions and other configurations. Consolidated reporting on permissions access and auditing of changes made to both on-premises and cloud workloads enable you to know your vulnerabilities so you can minimize your attack surface area. You can even easily correlate on-premises and cloud identities across hybrid environments. Throughout it all, our end-to-end solutions improve operational efficiency, so IT staff can focus on innovation rather than spending all their time on security and administration.

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