Quest™

Acquisition of TPPG requires fast email migration

TPPG quickly and seamlessly migrates users from on-premises Exchange to Office 365 using On Demand Migration for Email

The Perimeter Protection Group (TPPG) is the market leader in high-quality solutions for perimeter protection. The company serves embassies, airports, military installations and other sites in need of security, with products ranging from simple residential fencing to high-security gates, checkpoints and barriers.

Originally a business unit of the Gunnebo Group, TPPG was acquired by a venture capital firm and needed to migrate its 340 users and their data away from Gunnebo's on-premises Exchange email environment. For help, TPPG looked to Quest®.

From the start, the migration project presented several challenges. First, TPPG had just four and a half months to migrate 340 mailboxes spread across 20 Exchange 2010 and 2007 servers to Office 365, with minimal disruption to the business.

Second, although the company had enlisted the help of the business and technology consultant firm CGI, few IT resources were available to help with the

migration effort. Finally, the former parent company, Gunnebo, was understandably cautious about how its servers would be accessed and what would be installed on them.

NATIVE TOOLS HAVE LIMITED FUNCTIONALITY AND ARE DIFFICULT TO USE

With these concerns in mind, TPPG and CGI began considering migration solutions.

"The challenge that we faced was that we only wanted to migrate a subset of mailboxes to Office 365," explains Max Smith, unified communications business consultant, CGI. "Because a hybrid environment wasn't an option, we considered setting up an on-premises Exchange environment and migrating the mailboxes there first before migrating to the cloud, but we saw this as a lot of hassle and extra effort in time and cost."

THIRD-PARTY TOOLS ARE LIMITED

After exhausting the Microsoft options, the team investigated third-party products, but

BUSINESS NEED

After being acquired by a private equity firm, TPPG needed to quickly migrate users from an on-premises Exchange environment to Office 365, with only a small IT team and while respecting security concerns.

SOLUTION

With On Demand Migration for Email, TPPG completed its migration on schedule, without having to install any software. The migration was quick and seamless, rating strong reviews in the company's follow-up user satisfaction survey.

BENEFITS

- Ensured a seamless migration with high user satisfaction
- Enabled the migration to be completed on schedule
- Solved security concerns by not requiring the installation of any software
- Reduced costs by enabling the migration to be performed by the existing small IT team
- Reduced end-user time requirements by 90 percent, from one hour each to just 5–7 minutes

SOLUTIONS AT A GLANCE

- On Demand Migration for Email

> "On Demand Migration for Email literally did exactly what Quest said it would do, and it did it perfectly. That's all you want, isn't it? The Quest tool just worked."
>
> *Max Smith*
> *Unified Communications Business Consultant, CGI*

they were disappointed to find that most of those tools shared the same shortcomings as the native approaches. "Some of the third-party tools transferred only emails," notes Johan Eliasson, IT strategist, TPPG.

QUEST'S REPUTATION BRINGS ITS SOLUTION INTO CONSIDERATION

Then, the consultant from CGI remembered his experience with Quest tools. "I had used Quest products before, and I knew that the software just worked," recalls Smith. "And others within CGI have worked with Quest, and they've always said that the tools worked well and they really liked their support."

A CENTRALIZED APPROACH ENABLES A FAST, EFFECTIVE MIGRATION

Accordingly, the team approached Quest and learned about On Demand Migration for Email. On Demand Migration for Email securely migrates users and data to Office 365, Live@edu, on-premises Exchange or hosted Exchange email platforms — without requiring your organization to install or maintain any software for the move. From a single console, administrators can migrate multiple users simultaneously and migrate data, such as email, calendars and folders, in a phased approach. Plus, filtering capabilities clean up unwanted data and shorten migration time.

WITH QUEST'S SAAS SOLUTION, THERE'S NOTHING TO DOWNLOAD OR INSTALL

The TPPG and CGI migration team quickly realized that the Quest software-as-a-service (SaaS) product would fulfill all of their requirements. "Because On Demand Migration for Email is a SaaS solution, you don't have to download or install any software," explains Eliasson. "That sped up the migration process and enabled us to perform the migration with the small team we had. More important, it made the migration possible by alleviating security concerns of the source Exchange environment."

CENTRALIZED ADMINISTRATION SAVES TIME AND MONEY

In addition, On Demand Migration for Email would enable the seamless, phased migration that TPPG required. "With most of the other tools we looked at, we would have had to more or less give the tool to the users and have them do the work," notes Eliasson. "That was way too hands-on for us. On Demand Migration for Email allowed us to perform the migration from a central console, in batches, without requiring all that work from the users."

This centralized control of the migration process, TPPG calculated, saved the company a significant amount of money. "If we had done a manual migration, it would have taken each user an average of at least one hour," explains Eliasson.

THE REAL MEASURE OF SUCCESS IS SATISFIED USERS

TPPG took a formal survey of its users to assess the success of the email migration project. "On our five-point scale from very disappointed to very satisfied, more than three quarters of our users (77 percent) were either satisfied or very satisfied," reports Eliasson. "And none of our users — 0 percent — were very disappointed."

"THE QUEST TOOL JUST WORKED."

The migration team would not hesitate to recommend On Demand Migration for Email to another small- or medium-sized business. Said Smith, "On Demand Migration for Email literally did exactly what Quest said it would do, and it did it perfectly. That's all you want, isn't it? The Quest tool just worked."

ABOUT QUEST

Quest helps our customers reduce tedious administration tasks so they can focus on the innovation necessary for their businesses to grow. Quest® solutions are scalable, affordable and simple-to-use, and they deliver unmatched efficiency and productivity. Combined with Quest's invitation to the global community to be a part of its innovation, as well as our firm commitment to ensuring customer satisfaction, Quest will continue to accelerate the delivery of the most comprehensive solutions for Azure cloud management, SaaS, security, workforce mobility and data-driven insight.

PRODUCTS & SERVICES

SOLUTIONS

On Demand Migration for Email

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